

The 23rd Korea-Latin America Business Forum

1. Overview

- Date : November 29 (Friday), 2019
- Venue: Conference Room E (3rd Floor)), COEX
- Hosts:
 - Korean Council on Latin America and the Caribbean (KCLAC)
 - Korea International Trade Association (KITA)
 - Korea Institute for International Economic Policy (KIEP)
- Organizers:
 - Ministry of Trade, Industry and Energy (MOTIE)
 - Ministry of Foreign Affairs (MOFA)
 - International Contractors Association of Korea (ICAK)
 - Korea International Cooperation Agency (KOICA)
 - International Meeting Partners (IMP)

2. Program (as of Nov. 5)

09:00-09:30	Registration
09:30-09:50	Opening Ceremony Opening Remarks: Soong-Chull Shin (President, KCLAC) Congratulatory Remarks Keonki Roh (Director General for Trade Policy, MOTIE)
10:00-12:10	Session 1: Economic Trends and Prospects of LAC Moderator: Pyeong Seob Yang, Vice President, Center for Area Studies of KIEP Presentations <ol style="list-style-type: none"> 1. Economic Trends and Prospects for 2020 of LAC 2. China-US Trade Conflicts and Its Impact to Korean Companies for LAC Market (Seongju Oh, POSCO research Institute) 3. China-LAC Economic Relations and Prospects (Youngsuk Kim, Professor, Keimyung University) 4. LAC's Economic Integration and Pacific Alliance (ECLAC)

	Q&A																	
13:40-15:40	<p>Session 2: Opportunity for Industrial Cooperation with LAC</p> <p>Moderator: Kisu Kwon (Secretary General, KCLAC; Professor, HUFS)</p> <p>Presentations</p> <ol style="list-style-type: none"> 1. Export Forecast for 2020 to LAC Market and Korea's Strategies (KOTRA) 2. Opportunities for Cooperation with Pacific Alliance Countries (Sungwoo Hong, Associate Research Fellow of Americas and Europe Team, KIEP) 3. Korea-Central America FTA and Business Opportunities (Dongchul Kwak, Ph.D., KITA) 4. Korea's CABEI Membership and Its Opportunities (José Efraín Deras, CABEI) <p>Q&A</p>																	
15:40-16:00	Break																	
16:00-18:00	<p>Session 3: Concurrent Sessions</p> <table border="1"> <thead> <tr> <th><u>Infrastructure & Construction</u> (ICAK)</th> <th><u>KOICA in LAC</u> (KOICA)</th> <th><u>IT Cooperation</u> (KCLAC)</th> </tr> </thead> <tbody> <tr> <td>Moderator: LEE, Seung Hoon, Head of Americas & Europe Division, ICAK</td> <td>Moderator: Eunhae Park, Latin America Department, KOICA</td> <td>Moderator: Sungzu Kang, Director, KCLAC</td> </tr> <tr> <td>1.MOLIT's Business Policy Towards LAC (Moon Bong Sub, Deputy Director, Overseas Construction Policy Division, MOLIT)</td> <td>1.KOICA's Cooperation Strategies with LAC (2020- 2024) and National Support Plan (Youngsun Jung, Director General, Latin America Dept., KOICA)</td> <td>1. E-government Projects in LAC (Hyun-Kwan Jung, Deputy Director of Global e- government Division, MOIS)</td> </tr> <tr> <td>2.Entry Strategies of Infrastructure and Construction towards LAC Markets Using Finance</td> <td>2.Companies' Participation in ODA Projects in LAC (Hyungwon Lee, Manager, Latin America Department, KOICA)</td> <td>2.Start-ups' Entry into LAC Market (Argentina & Paraguay)</td> </tr> <tr> <td></td> <td>3.Human Resources</td> <td>3.Entry into CCTV, 5G, Security Markets in LAC (Timothy Lee, Executive Director, Intelligent R&D)</td> </tr> </tbody> </table>			<u>Infrastructure & Construction</u> (ICAK)	<u>KOICA in LAC</u> (KOICA)	<u>IT Cooperation</u> (KCLAC)	Moderator: LEE, Seung Hoon, Head of Americas & Europe Division, ICAK	Moderator: Eunhae Park, Latin America Department, KOICA	Moderator: Sungzu Kang, Director, KCLAC	1.MOLIT's Business Policy Towards LAC (Moon Bong Sub, Deputy Director, Overseas Construction Policy Division, MOLIT)	1.KOICA's Cooperation Strategies with LAC (2020- 2024) and National Support Plan (Youngsun Jung, Director General, Latin America Dept., KOICA)	1. E-government Projects in LAC (Hyun-Kwan Jung, Deputy Director of Global e- government Division, MOIS)	2.Entry Strategies of Infrastructure and Construction towards LAC Markets Using Finance	2.Companies' Participation in ODA Projects in LAC (Hyungwon Lee, Manager, Latin America Department, KOICA)	2.Start-ups' Entry into LAC Market (Argentina & Paraguay)		3.Human Resources	3.Entry into CCTV, 5G, Security Markets in LAC (Timothy Lee, Executive Director, Intelligent R&D)
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	<p>(JE Jae Seung, Head of Structured Finance, Sumitomo Mitsui Banking Corporation)</p> <p>3.PPP in LAC Countries: Trends and Challenges (Ilkwon Chae, Professor & Chief Researcher, Global Infrastructure Institute)</p> <p>4.Entry into LAC: Success Story and Its Strategies (Sangcheon Lee, Executive Director, DOHWA Engineering)</p> <p>Q&A</p>	<p>Development for ODA Projects in LAC (Yul Kwon, Program Officer, Latin America Department, KOICA)</p> <p>Q&A</p>	<p>Institute)</p> <p>Q&A</p>
18:10~	Reception		

*Korean-Spanish simultaneous interpretation will be provided except Session 3 for KOICA & KCLAC sessions (Korean Only.)