



SEMINAR-WORKSHOP

**TRADE IN SERVICES IN ALADI COUNTRIES:
THE INTERFACE BETWEEN MULTILATERAL AND REGIONAL TRADE
AGREEMENTS AND THE MDGs**

PERPECTIVES FOR LATIN AMERICA AND THE CARIBBEAN

organized jointly by the Secretariats of

UNCTAD, ECLAC and ALADI

with the financial support of the Government of Spain

November 11-14, 2008

**ECLAC
Santiago de Chile - Chile**

AGENDA

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| DAY 1 Opening Session | |
| 9:00 – 9:30 | <ul style="list-style-type: none"> • Mr Osvaldo Rosales, Director, International Trade and Integration Division, ECLAC • Mr Juan Acuna, Economic Affairs Officer, ALADI • Ms Mina Mashayekhi, Head of Branch, TNCDB, DITC, UNCTAD • Mr. Juan Manuel Becerra, Economic and Commercial Advisor, Embassy of Spain in Chile |
| Topic 1: Trade in Services – Development Implications, Trends and Negotiations | |
| 9:30 – 13: 00 | <p>International Services Trade, Development and Doha Negotiations</p> <ul style="list-style-type: none"> • Ms Elisabeth Tuerk, TNCDB, DITC, UNCTAD • Mr Carlos Fidel Rodriguez, Trade Policy Officer, Ministry of Foreign Trade, Cuba <p>The Services Sector in ALADI</p> <ul style="list-style-type: none"> • Mr José Durán, Economic Affairs Officer, Division of international Trade and Integration, ECLAC • Mr. Andrea Pellandra, Economic Affairs Officer, Division of International Trade and Integration, ECLAC |

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| | <p>Break</p> <p>Trends in Trade in Services and Statistics</p> <ul style="list-style-type: none"> • Ms Claudia de Camino, Statistics Trade and Integration, CEPAL • Ms Edna Cessetti, Foreign Trade Analyst, Secretariat of Trade and Services, Department of Policies for Trade and Services, Brasil, current chair of MERCOSUR • Mr. Guillermo Malpica, General Director for Services, Secretariat of Economy, Mexico <p>Lunch</p> |
| <p>Topic 2: Trade in Services – Regional Markets</p> | |
| 15:30 - 16:15 | <p>Regional Services Markets</p> <ul style="list-style-type: none"> • Mr Sebastián Aragón, Under-Secretary, Association for Services Export ALES, Uruguay • Ms Elisabeth Tuerk, TNCDB, DITC, UNCTAD <p>Break</p> <p>National Experiences with Regional Services Exports</p> <ul style="list-style-type: none"> • HE. Trevor Clarke, Ambassador, Permanent Mission of Barbados, Geneva • Ms Neyibia Cuellar, Trade Policy Advisor, Ministry of Commerce, Industry & Tourism, Colombia • Ms Sonia Gonzales, Services General Director, Ministry of Industry and Commerce, Paraguay |
| <p>DAY 2</p> <p>Topic 3: Regional Services Integration</p> | |
| 9:00 - 12:30 | <p>ALADI, ANDEAN COMMUNITY, MERCOSUR, CARICOM</p> <ul style="list-style-type: none"> • Mr Juan Acuña, Services Expert, ALADI, Uruguay • Mr. Santiago Segovia, Services Expert, ANDEAN Secretariat, Peru • Mr. Leonardo Valverde, Services Expert. Ministry of Foreign Affairs, Brazil, current chair of MERCOSUR. • Mr Timothy Odle, CARICOM Secretariat, Guyana <p>Lunch</p> |
| <p>Topic 4: Special and Differential Treatment in Trade in Services</p> | |
| 15:30 - 17:00 | <ul style="list-style-type: none"> • Mr Sebastian Sáez, Expert, Division of International Trade and Integration, CEPAL • Mr. Santiago Segovia, Services Expert, ANDEAN Secretariat, Peru • Mr. Leonardo Valverde, Services Expert. Ministry of Foreign Affairs, Brazil, current chair of MERCOSUR. <p>Mr Timothy Odle, CARICOM Secretariat, Guyana</p> |

DAY 3

Topic 5: Domestic Regulation

9:00 – 12:30

WTO Negotiations on Domestic Regulation

- Ms Elisabeth Tuerk, TNCDB, DITC, UNCTAD

Domestic Regulation in the ALADI Region

- Mr Juan Acuña, Services Expert, ALADI

Break

Restriction on Trade in Services in Latin America

- Nanno Mulder. Economic Affairs Officer, CEPAL
- Mr Rafael Cornejo, Expert, Integration & Trade Sector, BID, Washington

Topic 6: The Temporary Movement of Natural Persons ("Mode 4")

15:00 – 17:30

The Development Implications of GATS Mode 4 and the State of Play in WTO Negotiations

- Ms Elisabeth Tuerk, TNCDB, DITC, UNCTAD

ALADI, ANDEAN COMMUNITY, MERCOSUR, CARICOM

- Mr Juan Acuña, Services Expert, ALADI
- Mr Santiago Segovia, Services Expert, ANDEAN Secretariat, Peru
- Mr Leonardo Valverde, Services Expert MERCOSUR, Secretariat, Brasil, current chair of MERCOSUR
- Mr Timothy Odle, CARICOM Secretariat, Guyana

Break

Progress on Mode 4 in National Services Policies and Services RTAs

- Ms Anna Novik. Services Expert, Ministry of Commerce, Chile
- Mr. Guillermo Malpica, General Director Services, Secretariat of Economy, Mexico
- Ms Denisse Rodriguez, TNCDB, DITC, UNCTAD



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**WTO DOHA NEGOTIATIONS
INTERFACE BETWEEN MULTILATERAL AND REGIONAL SERVICES
NEGOTIATIONS AND THE MDGS
LATIN AMERICAN AND CARIBBEAN PERSPECTIVES**

**ORGANIZED JOINTLY BY THE SECRETARIATS OF
UNCTAD AND ECLAC**

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**ECLAC
Santiago de Chile - Chile**

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| Topic 1: WTO Doha Work Program – State of Play, Way Forward and the MDGs | |
| 9:30 – 11:00 | <p>Overview</p> <ul style="list-style-type: none"> • Ms. Mina Mashayekhi, Head, UNCTAD, TNCDB, Geneva <p>Country Perspectives on Key Negotiating Topics (e.g. Agriculture, NAMA, TRIPs, Services)</p> <ul style="list-style-type: none"> • HE. Trevor Clark, Ambassador of Barbados, Permanent Mission of Barbados, Geneva • Mr Taisuke Ito, TNCDB, DITC, UNCTAD, Geneva • Mr Timothy Odle, CARICOM Secretariat, Guyana • Mr Cristian Fresard, Director, International Trade, Chile |
| Topic 2: Interface between Multilateral and Regional Trade Agreements | |
| 11:15 – 13:00 | <p>Intervention by Secretariats from: MERCOSUR, ANDEAN, CARICOM</p> <ul style="list-style-type: none"> • Mr Santiago Segovia, ANDEAN Secretariat, Peru • Mr Leonardo Valverde, Brasil, current chair of MERCOSUR <p>Mr Timothy Odle, CARICOM Secretariat, Guyana</p> |

Topic 3: The International Trading System, Poverty Eradication and the MDGs

15:00 – 17:00

- Mr Sebastian Saenz, Expert, Division for International Trade and Integration, ECLAC, Chile
- Mr Rafael Cornejo, Expert, Integration & Trade Sector, BID. Washington
- Ms Elisabeth Tuerk, TNCDB, DITC, UNCATD
- Mr Taisuke Ito, TNCDB, UNCTAD

Closing Ceremony